

mPOS Certification: It's Easy to Begin Accepting Cards That Leverage Discover® Global Network

The days when transactions were confined to a merchant's location are long over. With Mobile Point of Sale (mPOS) technology, merchants—whether large, small or without a physical space at all—can provide the anytime, anywhere shopping experience that today's consumers expect. To help ensure your merchant customers are keeping pace with the latest payment breakthroughs—and allowing customers to pay with their preferred card—the time is now to certify your mPOS to enable acceptance for Discover® Global Network.

By 2023, nearly
1 in 4
POS transactions will
be completed with an
mPOS device¹

mPOS At-a-Glance

mPOS makes it easier to complete transactions by allowing merchants to accept payments anywhere using wireless devices like a smartphone or tablet—with no terminal required.

mPOS Advantages

Using mPOS to complete purchases makes it possible to:

- ✔ **Improve the customer experience** by cutting checkout times and allowing shoppers to pay wherever they are.
- ✔ **Cut operating expenses** with the low cost of hardware and software.
- ✔ **Integrate with new technologies** that enable the latest innovations, such as auto-generating e-receipts and tracking inventory.
- ✔ **Help boost revenue** by welcoming millions of domestic and global cardholders who are able to pay through mPOS.

A Partnership That Offers More

As your partner, Discover Global Network is here to ensure your merchants maximize mPOS benefits by providing:



Future-Ready Technology

Since mPOS is enabled through our D-PAS solution, you'll be better positioned to accept new forms of payment as they become available.



Near-Seamless Certification

We make it simple to certify your mPOS devices with an established certification process similar to other networks'. If any assistance is needed, our Discover Global Network team is ready to help you get up and running.

Welcoming Discover® Global Network Is Smart Business

As the fastest-growing global payments network², Discover® Global Network comprises 15+ network alliance partners with more than 150 million cardholders around the world. That's why certifying mPOS devices for Discover Global Network acceptance is an effective way to help strengthen sales by allowing customers to:

- Insert or tap their cards, mobile devices or wearables
- Use Apple Cash³ for purchases



150M+

Cardholders Around the Globe⁴



190+

Countries/Territories



\$375B+

In Global Transaction Volume⁵



44M+

Merchant Locations

Cardholders Embrace Their Discover Cards—and the Merchants That Accept Them

Discover Cardholders are loyal to their cards and actively search for merchants that accept them at checkout.



of primary cardholders⁶ prefer to shop at businesses that accept their Discover Card⁷



of primary cardholders⁶ find it important to be able to use their Discover Card where they shop⁷

To find out more, contact your **Discover Global Network Representative** or email us at dpasinfo@discover.com today.

¹mPOS Tracker. PYMNTS.com, January 2019. ²Based on signed network alliance agreements over the past 10 years with major payment networks within respective countries, Panoramic Research study, conducted 2018. ³Apple Cash accepted when Discover Contactless U.S. Common Debit AID is enabled. ⁴RBR—Global Cards Data and Forecasts to 2023 and Discover Global Network participant reporting. ⁵In 2018, Discover Global Network facilitated \$375B+ in global transactions. ⁶Primary cardmembers are defined as respondents who use Discover Card more than other cards. ⁷C+R Research Study of 1,805 Discover Cardholders commissioned by DFS Services LLC and completed in January 2019.