



## Let Customers Pay the Way They Want by Certifying for Contactless and Mobile Payments

It's estimated that more than **HALF** of all POS transactions will be contactless by 2022<sup>1</sup>

Today, more and more consumers around the world are making in-store purchases with contactless-enabled cards, digital wallets and wearables. These consumers expect to pay the way they want—and will seek out merchants that allow them to use their preferred payment method. Certifying point of sale (POS) systems with Contactless D-PAS—the Discover® EMV®-compliant payment solution for contactless payments—may go a long way to satisfying shoppers and capturing sales.

### Accepting Contactless Payments Is Smart Business

By 2022, it's predicted that:



**6.5 billion**

contactless cards will be used for retail purchases worldwide<sup>1</sup>



**1.2+ billion**

mobile handsets will be used for contactless retail purchases worldwide<sup>1</sup>



**52 million**

smartwatches and multifunctional wearables will be used for contactless retail purchases worldwide<sup>1</sup>



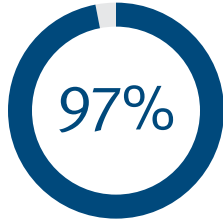
**\$3.6 trillion**

worth of mobile and contactless purchases will be transacted worldwide<sup>1</sup>

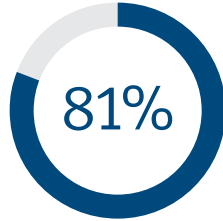
<sup>1</sup>Juniper Research, Contactless Payments 2017-2022, July 2017

## Accepting Discover® is Even Smarter Business

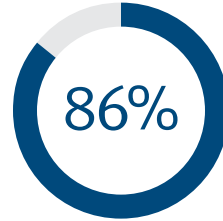
Discover® Global Network processes billions of transactions annually across 185 countries and territories, so including Discover in POS upgrades and installations is a key step to avoiding lost sales. The numbers back this up.



of Discover Cardmembers use Discover as their preferred payment method<sup>2</sup>



of Discover Cardmembers agree that it is important to be able to use their Discover Card with a digital wallet<sup>2</sup>

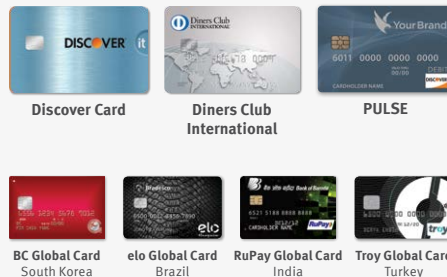


of Discover Cardmembers prefer to shop at businesses that accept Discover<sup>2</sup>

## Accept Discover and Open the Door to Global Markets

Discover, Diners Club International® and PULSE® are only part of the vast Discover Global Network. By certifying your terminals for Contactless D-PAS, you can support a global network of alliance partners that enable contactless payments (if the issuer supports this functionality) from a range of market-leading brands—including **BC Global**, **Elo**, **RuPay** and **Troy**. Plus, partnerships with **JCB**<sup>4</sup> and **UnionPay**<sup>4</sup> may allow card acceptance of the entire network in key markets like Japan and China.

### Discover Global Network Alliance Partners



Discover Global Network Opens the Door to Worldwide Business

105+ million cardholders around the world<sup>3</sup>

Accepted at 41+ million global merchant locations

Acquired 15 new issuers in the past 5 years

Has 10+ Network Alliances

Give sales a boost by accepting Discover contactless payments.

To learn more, please contact your

**Discover Global Network Representative** or visit **DiscoverNetwork.com**.

<sup>2</sup>C+R Research Study of 2,000 Discover Cardholders commissioned by DFS Services LLC and completed in December 2016

<sup>3</sup>RBR, August 2017—Global Cards Data and Forecasts to 2022 and Discover Global Network participant reporting

<sup>4</sup>JCB and UnionPay have individual EMV specifications. Discover Global Network is enabled to process such JCB and UnionPay transactions in certain acceptance territories.

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